



## MERGERS & ACQUISITIONS IN A BOX

### Making Integration Work for Business

Mergers, acquisitions and divestitures are some of the most challenging projects that an organization can undertake. While it is typically beneficial in the long run to merge common technologies after an acquisition, it can also impact the productivity of employees as well as add confusion to an already hectic and stressful situation.

Arraya's M&A in a Box has a proven track record of helping organizations manage this risk and increase the speed with which newly acquired systems are integrated. Arraya can help you execute these complex projects from discovery and planning, through migration, and ultimately sun-setting the legacy environment.



## The Arraya Solutions Approach

**PROJECT MANAGEMENT** — While all of our engagements include a Project Manager to ensure project success, for M&A activities, this role is even more critical. Our Project Management staff will work with your IT group and key decision makers to keep communication flowing, ensure milestones are met and keep the project on schedule. Our project dashboard makes reporting the status of projects to upper management simple, giving your business the insight into the project it needs.

**HOLISTIC METHODS** — M&A activities never exist in a vacuum and often can impact workstations, servers, user experiences, email and line of business applications. Through our experience supporting M&A projects, we have learned what questions to ask and have built repeatable processes that can also be customized to ensure your success.

**BACKED BY DIVERSITY** — Arraya covers the key technology areas with a high degree of expertise including security, identity/access management, data center infrastructure, networking and mobility. Your unique M&A project might just require some additional help and each Arraya practice stands ready to assist!

Arraya's M&A in a Box offering helps strategize, craft, implement and manage very large enterprise M&A solutions including:

**INFRASTRUCTURE** — Integrating data centers and enterprise networking requires knowledge of the existing environments, strong design and architecture capabilities and plenty of support along the way. Arraya works with your team and the acquired company's to plan, build, optimize and then support the new environment long-term.

**END USER COMPUTING** — Get end user access back to the levels you need, across all devices, in a timely fashion. Arraya offers a bundle of customized services and licensing for M&A customers to ensure costs stay low and clients experience ease of management for their desktop and mobile deployments. In addition to rapid deployment time, Arraya ensures a high level of security by eliminating the need for potentially risky network exposures.

**ACTIVE DIRECTORY DOMAIN SERVICES MIGRATION** — Consolidation of various identities from multiple companies or business units will result in enhanced productivity for end users and easier management for IT staff. Whether you're synchronizing your identities to the cloud, linking them to other on-premises technologies, or streamlining day-to-day management, there are many reasons why you would want to integrate an acquired Active Directory with your own. Arraya can help by conducting interviews to understand the implications of your environment. From understanding the user account lifecycle to migrating servers and workloads to another domain, we've got you covered.



**MICROSOFT EXCHANGE MIGRATION** — It doesn't matter if you have Exchange servers deployed on-premises or have migrated to Office 365, Arraya can help you understand the complexities of a cross-organization mail migration and help you execute it. There are many benefits to pairing an Exchange migration with an Active Directory migration when inside the M&A process, but it can be complex. We'd like to help you navigate those waters with our expertise in advanced mail routing techniques and co-existence between environments.

## Best Practices with Unique Experience

**STARTING OUT ON THE RIGHT FOOT** — We can engage with the acquired company and you before IT activities start in order to perform Health Checks on both environments to help identify unknown risks that you might be taking on. They can also provide useful insight into how to plan the migration.

**DESIGNING THE PLAN** — Arraya builds on the Health Checks by engaging with you to create and scope out a plan to get you to the desired end state (integration, migration, or decommission).

**IMPLEMENTING THE IMPOSSIBLE** — The tight integration of your team, our team and our Project Managers takes the load and worry off of your IT staff, allowing you to focus on moving other relevant business initiatives forward.

**FINISHING STRONG** — Arraya believes in partnering with your company to grow your business. We close out all activities with knowledge transfer and documentation so that you always know what was done and can move on to the next big project!

## Award-Winning Innovation

Arraya was awarded the 2015 Marcum Innovator of the Year Award for its M&A in a Box solution. These awards celebrate companies in the Greater Philadelphia Area whose forward-thinking approaches are driving real, meaningful changes in their fields.



## Discover Arraya

At Arraya Solutions, we began with a simple vision: To combine technological expertise and personal service that would empower our customers to solve their individual IT challenges. The result is more than 15 years of growth and solutions-driven results that have made us a leading, award-winning information technology provider.

Serving the mid-Atlantic region, we work with clients of all sizes, across all industries. Our passion for superior knowledge of the IT industry has led us down a path of tremendous growth, but we still make it a priority to keep our small-business roots—ensuring every customer receives the personal attention it deserves. Our success stems from our experienced and highly trained staff, our innovative outside the box approach and our partnership with the industry's leading technology providers.