

Managed Services vs. New Hires

Torn between opting for a Managed Services partnership and going the new hire route to expand the capabilities of your IT team? If both options seem to be on equal footing at first, a deeper dive can reveal intangibles which may provide some separation.

These 5 questions can give you the clarity you need to make a final decision.

A NEW HIRE



MANAGED SERVICES

HOW MUCH AVAILABILITY DO YOU NEED?

Limited Availability

Subject to Unplanned Absences



Delivers an Uncompromised Availability Model

Has eyes on your IT environment 24/7

HOW IMPORTANT IS FLEXIBILITY?

Can Be Very Specialized

This can be beneficial, however, if your company switches gears, that hire can be left starting from scratch.

Has a Set of Expectations About Role, Salary, etc.

Works Across a Multitude of Projects & Technologies

Positioned to keep up with the latest and greatest tech tools, allowing your team to maintain its internal focus.

Can Offer More Flexible Contracts

HOW MUCH TIME DO YOU HAVE TO INVEST IN THE HIRING PROCESS?

Significant Investment of Time to Find the Right Person

Additional Commitment of Training Resources



Up to the Provider to Hire and Retain Talent

Takes Unwanted HR Tasks Off Your Plate

HOW CAN I PROVE THE VALUE?



Your Responsibility to Prove the New Hire is Worth the Investment

You Must Ensure He/She Continues to Provide Value

Partner Provides Necessary Data to Justify Costs to Leadership

Experience Working with Many Verticals

Allows provider to hone in on and deliver outstanding results where it matters most to your organization.

DOES A PERSONAL TOUCH MATTER?

Able to Put a Face to a Name

Can Develop a Personal Connection with One Individual



Can Replicate a Personal Approach by Providing Both Remote and Onsite Support

The Right Provider Focuses on Building Relationships

At Arraya Solutions, we want every step of the IT management process to be easier. With that goal in mind, we offer a full suite of Managed Services to complement and support your IT department and keep your data secure. How can we help you?