



Virtualization M&A Solutions

Making Integration Work for Business

Mergers, acquisitions and divestitures are some of the most challenging projects that an organization can undertake. While it is typically beneficial in the long run to merge common technologies after an acquisition, it can also impact the productivity of employees as well as add confusion to an already hectic and stressful situation.

Arraya's M&A in a Box has a proven track record of helping organizations manage this risk and increase the speed with which newly acquired systems are integrated. Arraya can help you execute these complex projects from discovery and planning, through migration, and ultimately sun-setting the legacy environment.



Best Practices with Unique Experience

Arraya's M&A in a Box is fully equipped to address the needs of customers' virtual environments during M&A scenarios. These virtualization services include, but are not limited to:

VMWARE HORIZON FOR M&A — The sooner companies are on the same footing from an IT perspective, the sooner barriers come down and employees from both companies can begin collaborating and communicating with each other. Horizon for M&A allows companies to grant access to their virtual desktops to an acquired company. However, these desktops will be deployed directly from the acquired company's environment. This allows for the necessary bridge-building to begin while maintaining separation between systems early on.

SERVER INFRASTRUCTURE MIGRATION — Efficiency is a critical component of any M&A event. Arraya's team will work with customers to develop a plan to migrate core virtualized infrastructure elements between environments as proficiently as possible. This doesn't just apply to virtual-to-virtual transitions. If a customer is interested in using M&A as an opportunity to consolidate physical servers into virtual servers, we can lead that charge as well.

HEALTH CHECKS — Acquiring companies aren't always able to get a complete picture of the IT environment of the company they're acquiring. If this is the case, it exposes both organizations to an increased risk of security breaches and data loss. To prevent this, Arraya can perform comprehensive health checks on existing environments to ensure industry-supported best practices are being observed.