



VIRTUAL CHIEF INFORMATION SECURITY OFFICER ADVISORY SERVICES

EMERGENCE OF THE CHIEF INFORMATION SECURITY OFFICER (CISO)

The changing information technology landscape and the rise in cybersecurity breaches has shifted significant focus from providing IT features and functionality to protecting the enterprise. This shift in focus toward security has highlighted the need for qualified, competent security professionals, especially the Chief Information Security Officer (CISO). Filling the CISO role can really be a challenge because this person needs to function at a level that is very different than the rest of the IT department. The CISO needs to be an expert technologist, but in addition to that, he or she also needs to be strategic, understand how the business operates, navigate legal and compliance requirements, maintain a budget, and interface with executive leaders. Finding the right person is hard enough, but paying for one can be even harder. Depending on the size of the organization, CISO salaries can be dauntingly expensive and in many cases, comparable to other executive level salaries.



VIRTUAL CHIEF INFORMATION SECURITY OFFICER (vCISO) SERVICES

Arraya's approach to security always begins at the strategic layer. The Arraya Team has proven experience at the CISO level and can work with the C-Suite and other executive leadership functions to align controls with business operations, comply with regulatory requirements, maintain system availability, and secure critical systems against advanced persistent threats. This service can be tailored to organizations of any size to provide that executive level security guidance needed without the high cost of bringing on a full time CISO.



The real differentiator of Arraya's vCISO service is that it can be used beyond just the IT department. As the responsibility and lines of reporting for the CISO migrates to the Chief Risk Officer, Chief Operating Officer, or in some cases the Chief Executive Officer, the skill sets required to perform the job extend beyond pure technical capability. The Arraya vCISO team has experience that extends beyond technical capabilities and provides value to cross functional teams to address compliance issues, corporate risk, and budget constraints that directly impact organizational bottom lines. Arraya's vCISO consulting services include:

- Strategic Planning
- Governance and Policy Development
- Risk Management and Prioritization
- Cyber Security Insurance Planning
- IT Internal Audit and Regulatory Compliance
- IT Architecture Planning
- Budget Development
- Enterprise Training and Awareness



ARRAYA'S CYBER SECURITY EXPERTISE

Many companies want to leverage best in class security expertise without the burden of building an entire security staff from the ground up. Arraya's Cyber Security Practice offers businesses the ability to do just that. Arraya's Advisory Services enable organizations to gain the expertise of a seasoned CISO, at a fraction of the cost of hiring one. Additionally, Arraya's Cyber Security Advisory Services can work across departments and organizational roles to develop world-class, holistic security solutions.

Why Arraya?



Security Advisory Services team with real world experience at the CISO level



Member of CRN's Solution Provider 500, Tech Elite 250, and Managed Services Provider 500 lists year after year



Tailored enterprise solutions that distinguish us from other consultants, who focus solely on selling point hardware and software products



Structured but Nimble—the expertise of a large company with the personal attention and agility our customers have come to depend on